



## **EDWARD CANNATELLI**

**FOUNDER/CHAIRMAN**

CANNATELLI BUILDERS  
2101 NW 33rd St., Suite 2800 A, Pompano Beach, FL 33069  
cannatellibuilders.com | 954-977-2775 | ed@cannatellibuilders.com

### **How has COVID-19 affected your business?**

The biggest challenge has been protecting the staff and subcontractors on the job sites. Obviously, costs have been increased in an effort to implement safety precautions. Additionally, manpower has been affected by subcontractors and staff members who have tested positive and not allowed to work for the quarantine period.

### **What was or is your most impressive project or design?**

My personal favorite is the house at Himmarshee, as I am a big fan of contemporary, but I have been told the house in Stonecreek has been our most impressive work to date.

### **Are you getting business more from owners for new homes or renovations?**

Definitely new homes. We have built over 70,000 square feet of custom homes in the form of four houses over the past two years

and have currently contracted another 60,000 of the same scope for the upcoming year.

### **How do you and/or your company differ from others?**

I think, if you ask our clients, they will agree it is in our approach. We handle each project as a collaborative partnership. Whether they are personal homes or speculative builds, we take the same approach with each and every project.

### **How did you get into your field?**

My dad was a builder and he taught me the trade from the ground up. I started sweeping floors and picking up nails when I was 5. He made me learn every facet of construction, including design, drafting and estimate, as well as the actual building aspect. His theory was, "You can always count on yourself, so if someone doesn't show, you can still get the job done."